



New Jersey Schools Insurance Group
6000 Midlantic Drive, Suite 300 North
Mount Laurel, New Jersey 08054
www.njsig.org

Request for proposals: U-2019-0001

Questions regarding the RFP and Answers

September 20, 2019

Question 1: Does the incumbent broker collect any commissions in addition to their fee?

Answer: The incumbent broker does not collect any direct commissions in addition to their flat fee; however, the incumbent broker may collect national commissions.

Question 2: Will there be oral interviews, and if so, can you share prospective dates with us?

Answer: There are no oral interviews planned at this time; however, in the event that oral interviews were planned, all proposers would be afforded the same opportunity.

Question 3: Subject to an NDA if required, can we get ten years of loss runs for all of the coverage lines involved?

Answer: Loss data will be released to the successful proposer in the context of this request for proposals upon their selection by the Board of Trustees. NJSIG does not anticipate that proposers will recommend specific program placements or program modifications in response to this request for proposals; rather, NJSIG anticipates that the proposals will demonstrate the proposer's ability to provide NJSIG with the requested services.

Question 4: Subject to an NDA if required, can we get a copy of your property statement of values?

Answer: Exposure data will be released to the successful proposer in the context of this request for proposals upon their selection by the Board of Trustees. NJSIG does not anticipate that proposers will recommend specific program placements or program modifications in response to this request for proposals; rather, NJSIG anticipates that the proposals will demonstrate the proposer's ability to provide NJSIG with the requested services.

Question 5: Can we get a program schematic ("mud map") for your property program?

Answer: Property program schematic(s) will be released to the successful proposer in the context of this request for proposals upon their selection by the Board of Trustees. NJSIG does not anticipate that proposers will recommend specific program placements or program modifications in response to this request for proposals; rather, NJSIG anticipates that the proposals will demonstrate the proposer's ability to provide NJSIG with the requested services.

Question 6: How many meetings per year do you expect the broker to attend?

Answer: Approximately twelve meetings per year, on a monthly basis.

Question 7: What is the total student average daily attendance for the membership?

Answer: Exposure data will be released to the successful proposer in the context of this request for proposals upon their selection by the Board of Trustees. NJSIG does not anticipate that proposers will recommend specific program placements or program modifications in response to this request for proposals; rather, NJSIG anticipates that the proposals will

demonstrate the proposer's ability to provide NJSIG with the requested services.

Question 8: Does the pool have "active shooter" or similar coverage? If so, what are the limits[?]

Answer: NJSIG offers its members crisis management coverage, with variable limits based on the insured event or insured person.

Question 9: Does the pool have cyber coverage, and if so, what are the limits?

Answer: NJSIG offers its members breach response coverage with variable limits based on the specific coverage, the nature of the covered cost or damage, the number of notified individuals and scheduled insured.